

# Tribalism and Liberal Democracy in a Post-Truth Environment



Unser Land  
unsere Heimat.  
Alternative  
for  
Deutschland

Beverly Crawford

OLLI Fall 2018

[bev@berkeley.edu](mailto:bev@berkeley.edu) bev.berkeley.edu

## Review: The weaknesses of liberalism

- The focus on reason leaves out emotion
- Liberal Focus on rationality leaves out heroism (are we really rational?)
- The classical focus on individual freedom and equality leaves out the human need for security and community
- The focus on the individual leaves out the need to belong to something bigger than themselves
- The Liberal focus on competitiveness leaves out cooperation and community
- Liberal freedom → insecurity, fragmented community, loss of identity

# A culture of tribalism thrives on the weaknesses of liberalism

- Tribalism is essential to the human experience
- Liberal democracy lets us belong to many tribes
- All tribes are exclusive
- Ethnic and religious tribes are the most exclusive and the most dangerous
  - They see their exclusive identity as superior
  - They are hierarchical,
  - Leaders engender fear and hatred of “the other”
  - Loyalty in exchange for security
  - leaders are the only source of Truth
  - Without a tribe you are a fool or a sucker
- “Tribalism was an urge our Founding Fathers assumed we could overcome. And so it has become our greatest vulnerability.”
- 



# Review: Liberalism's weaknesses, Neo-Liberalism and Globalization

- Economic Freedom → competitive drive for Profit → Social Darwinism
- Freedom trumps equality
- Economic Freedom →
- Which went unchecked to create profound inequality

**GLOBALIZATION**





# Review: Globalization creates profound inequality

- work that delivers high level manufacturing services

The Symbolist



and services

- worldwide

Route



**177,000  
employees**

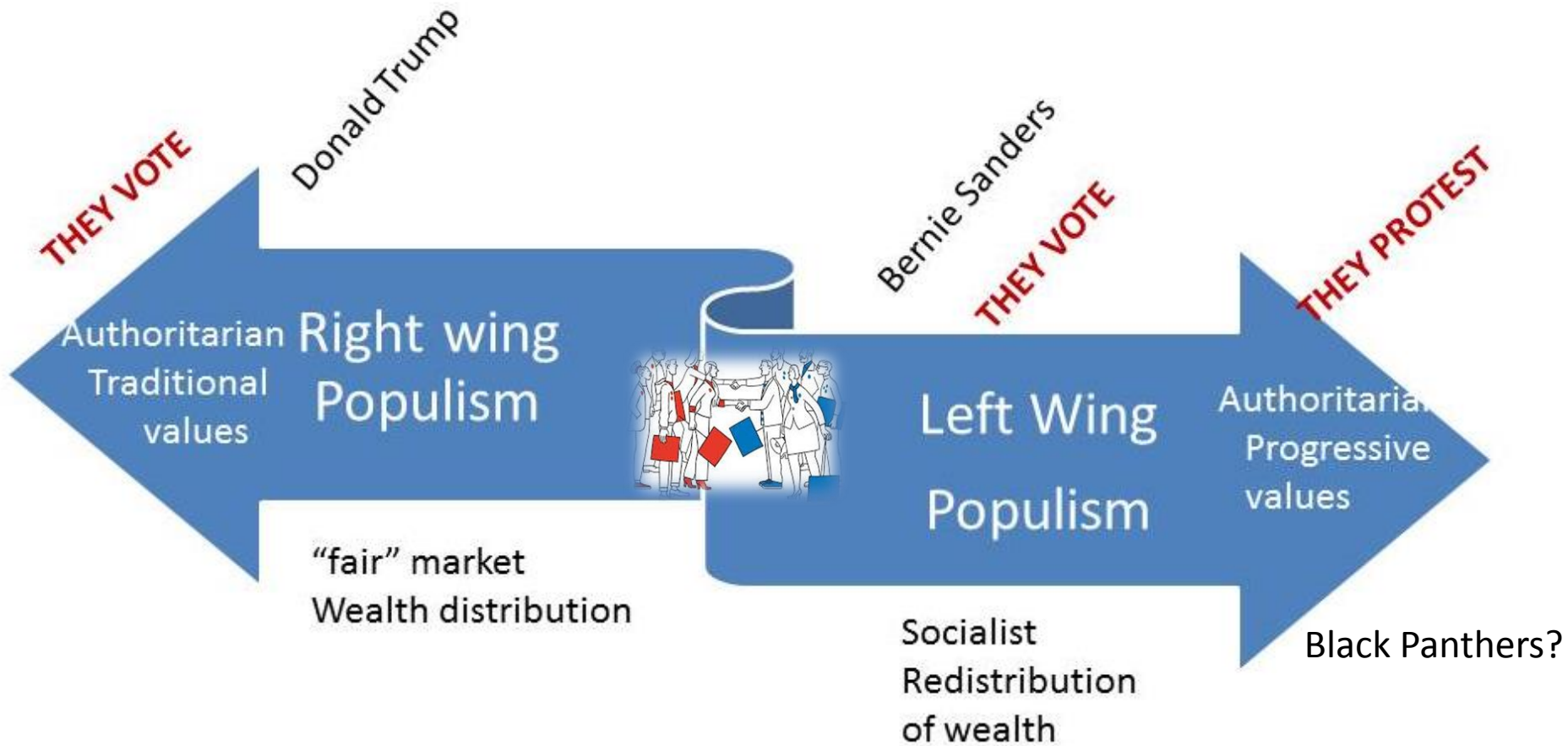
**\$24 billion**

**177,000  
employees**

**\$15 billion**

**1,075,000  
workers**





# Big Differences between today's Extreme Right Populism and Left Wing Populism (both moderate and extreme)

## Extreme Right-wing Populism (white)

- **Routine Production workers hurt by globalization**
- **Who exclude “the other” based on race, ethnicity, religion—restrictive national identity**
- **Want a strong heroic leader for their movement who promises jobs.....**
- **And who encourages them to Focus on superiority of their white community**
- **emotion: resentment of “equality” that “discriminates” against them**
- **Demand:** recognition of white identity (of which they are proud)

**Currently a Danger to Liberal Democracy**

## Moderate and Extreme Left wing Populism (whites and minorities)

- Whites want **inclusion** of minorities and **destruction** of corporate power.
- Want charismatic but also democratic leadership for their movement
- Focus: **radical equality** of all / **minorities** focus on **white injustice**
- Emotion: minority **resentment** of continued white oppression
- **Demand:** recognition of ethnic identity and collective equality previously denied.





# Currently, Right Wing Populism is dominant:

- Control of government
- Control of the narrative :
  - Depends on a post-truth environment: a “break with reality”
- Why do people believe the narrative?

# Can a post-truth environment end Liberalism?



# FEAR

**TERRORISM!**

**Die Spur der Welt-Kanzlerin durch Europa.**

7.12.2016, BERLIN  
11 Tote, 55 Verletzte

7.4.2017  
STOCKHOLM  
5 Tote,  
14 Verletzte

18.8.2017  
FINNLAND,  
TURKU, 2 Tote,  
8 Verletzte

3.5.2017, LONDON  
3 Tote, 48 Verletzte

22.5.2017  
MANCHESTER  
23 Tote,  
116 Verletzte

17.8.2017  
BARCELONA  
13 Tote,  
120 Verletzte

9.8.2017  
LEVALLOIS-PERRET  
6 Verletzte

**TRAU DICH, DEUTSCHLAND!**

Alternative  
für  
Deutschland

Sexualdelikte durch Asylbewerber  
**Täglich in Deutschland:**  
**43 Opfer sexueller Gewalt**  
durch „Flüchtlinge“!

**RAPE!**

Alternative  
für  
Deutschland

**IS THIS IMMIGRATION**

**Invasion!**

2200 IMMIGRANTS ARRIVE IN MUNICH  
NO WOMEN NO CHILDREN APPARENTLY  
ONLY MEN FLEE "WAR ZONES"??

**OR IS THIS AN INVASION**

**ISLAM!**

Frau Merkel  
hier ist das Volk!



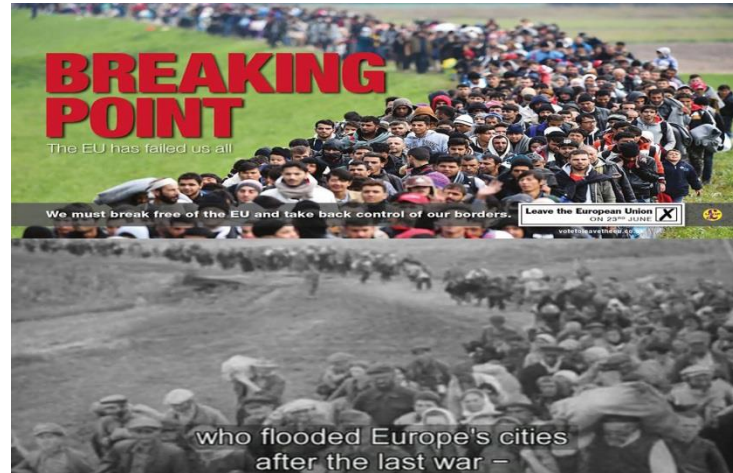
# Populist Right Reframes and Controls the Narrative

- Salvini: humanitarianism as criminality
- NGOs are in the same business as the Mafia





the populist far right **depends on breaking with reality** to dehumanize and nurture fear, hatred, and derision of “the other.” Of Dark skinned people. Of Jews.

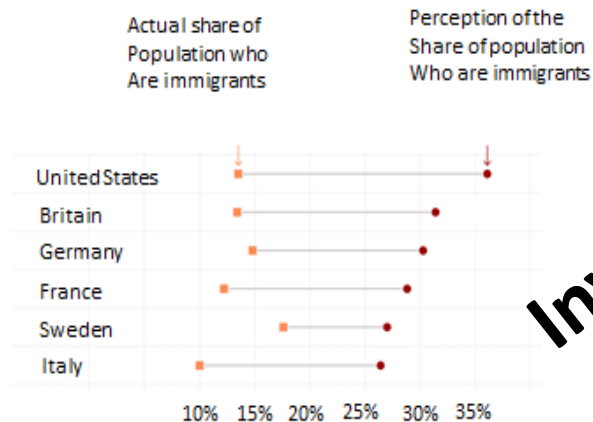


# “Merkel will replace the Ethnic German Population with Foreigners”



**CULTURAL HIJACKING**

## What People believe

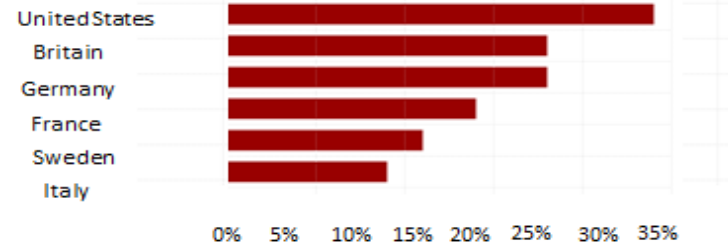


**Invasion**

## What People believe

Share of respondents who think the average immigrant gets twice as much government aid as natives do.

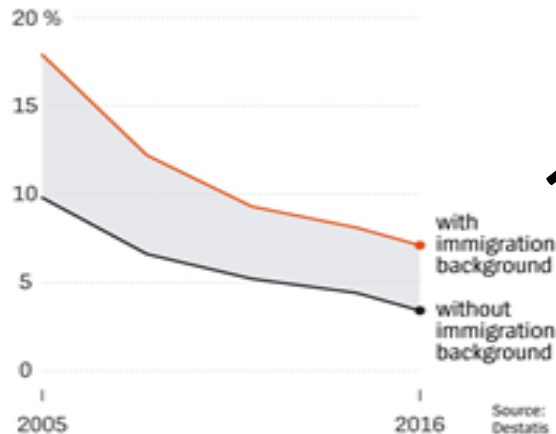
In no country is this true



**Job Snatching!**

### Unemployment

among those able to work between the ages of 15 and 64, in Germany



**THEY GET MORE Benefits THAN WE DO!**



Even among “liberals,” the conventional wisdom in Germany is that Merkel mismanaged refugee crisis....

**But Was it?**





# The Populist Right controls the narrative and Political Elites Follow



Foto: AFP

*„Die  
Migrationsfrage  
ist die Mutter  
aller politischen  
Probleme in  
diesem Land.  
Das sage ich  
seit drei Jahren.  
Und das bestätigen  
viele Umfragen.“*

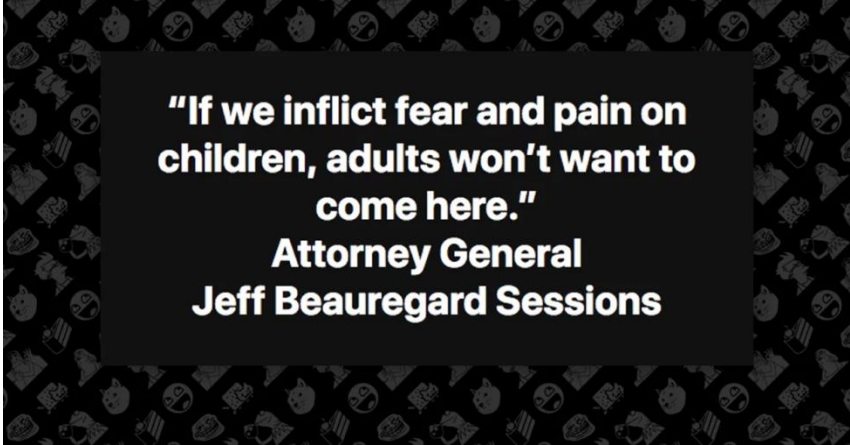
**Horst Seehofer**  
Bundesinnenminister

Quelle: Rheinische Post



# Why Do People Believe this rhetoric? And why Now?

- “Tribalism’s Contribution to A post-Truth Environment
- The Psychology of post-truth “Tribal” Belief
  - Hot Cognition
  - Tribal Epistemology
  - Social Sharing and Confirmation Bias
  - Cognitive Dissonance and “doubling down”
  - Stoking conflict with outsiders strengthens community cohesion



**“If we inflict fear and pain on  
children, adults won’t want to  
come here.”**

**Attorney General  
Jeff Beauregard Sessions**

# The 21<sup>st</sup> Century Delivery of Post-Truth: The Medium is the Message

- The Spread of Falsehoods is not new.... But now...
- Unconnected sources, entertainment and lightening speed
- Social Media
- Trolls and Bots
- Algorithms
- Liberal messages are left in the dust

# 1. Fictitious stories, Memes Conspiracies



Schlaraffenland Deutschland – Bossmove  
Schlaraffenland Deutschland Von: bossmove November 24, 2016 Für mehr  
Entspannung nach der Flucht verteilt die Stadt Essen jetzt Gutscheine für  
Mee... an Flüchtlinge, welche den Wert von 1200 € in bar



UNVERSCHÄMT!! Flensburger Flüchtlinge fordern  
mehr Geld!  
Die ersten Wohncontainer sind noch nicht mal fertig, schon ist es an Dreistigkeit  
nicht mehr zu übertreffen. Sie stehen an der Exe. In Markenklamotten,...

## Disinformation

2.

Troll farms  
Bots,  
Links, false media  
Algorithms



3. Repetition  
Saturation and  
overwhelm

## DIGESTIVE SYSTEM

4. Twitter,  
where  
Journalists  
hang out

5. Degraded  
Information





# The Consequences of Tribes + social media: Information Bubbles and Power

